November 16, 2021



Agenda

- Budget Approach
- Revenues
- Expenses
- Conclusion
- Questions



Budget Approach

Break-Even Focus

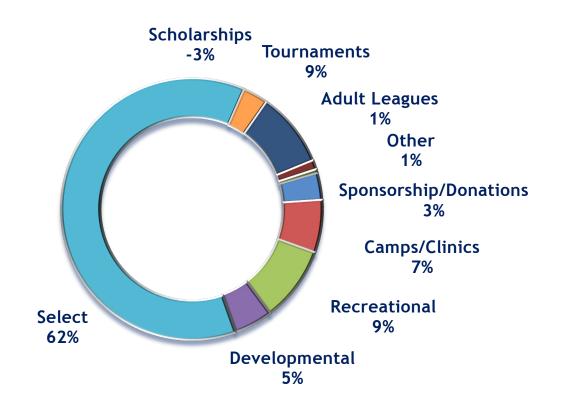
Calendar Year	Revenues		Expenses		Surplus/ (Deficit)	
2021	\$	593,947	\$	(589,052)	\$	4,895
2020 (Covid Adjusted)	\$	422,657	\$	(413,763)	\$	8,894
2020 (Initial)	\$	634,204	\$	(598,649)	\$	35,555
2019	\$	536,635	\$	(532,404)	\$	4,231

Monthly & Annual Process

- Financial integrity with controls
- Regular monthly closing
- Monthly financial report to board
- State and federal tax filings (form 990, etc)
- Maintain prudent operating reserves (~6 months of operations)

Budgeted Revenues

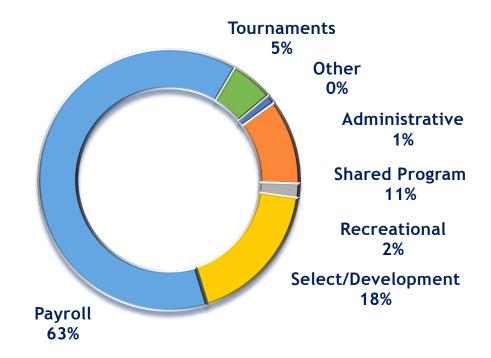
Revenues	Budget		
Sponsorship/Donations	\$ 21,250		
Camps/Clinics	41,698		
Recreational	58,800		
Developmental	30,474		
Select	392,975		
Scholarships	(20,000)		
Tournaments (Hosted)	58,400		
Adult Leagues	7,350		
Other	3,000		
Total	\$ 593,947		





Budgeted Expenses

Expenses	Budget		
Administrative	\$ 6,135		
Shared Program	61,975		
Recreational	10,500		
Select/Development	106,095		
Payroll	372,464		
Tournaments (Hosted)	31,435		
Other	450		
Total	\$ 589,052		





2021 Overview

BIFC anticipated to finish 2021 in a strong financial position

- Significant increases in participation across recreational programs, clinics, summer camps and other activities bolstered revenues
- Various expenses incurred in 2020 were able to offset budgeted items in 2021



2022 Budget Considerations

Maximize player experience and development

- Hire a Girls Program Director as a full-time position
- Continue prudent expense management
- Continue/increase support for players of families experiencing hardship
- Plan for ~\$50,000 increase in field usage costs to BI Parks due to exhaustion of field credits at Battle Point
- Inflation

Note: BIFC is happy to share any and all details!



Questions?



Thank you!

