## Agenda

- Special Donation
- Budget Approach
- Revenues
- Expenses
- Conclusion
- Questions

Special Donation

# THANK YOU!!

In July 2023, BIFC received an incredibly generous donation of \$1.78 million from the Shonsey-Johnson Family Fund to secure fields and practice facilities for BIFC for years to come.

### Budget Approach Break-Even Focus

Calendar Year	Revenues		Expenses		Surplus/ (Deficit)	
2023	\$	780,010	\$	(817,217)	\$	(37,207)
2022	\$	688,969	\$	(693,493)	\$	(4,524)
2021	\$	593,947	\$	(589,052)	\$	4,895
2020 (Covid Adjusted)	\$	422,657	\$	(413,763)	\$	8,894
2020 (Initial)	\$	634,204	\$	(598,649)	\$	35,555
2019	\$	536,635	\$	(532,404)	\$	4,231

#### Monthly & Annual Process

- Financial integrity with controls
- Regular monthly closing
- Monthly financial report to board
- •State and federal tax filings (form 990, etc)
- Maintain prudent operating reserves (~6 months of operations)

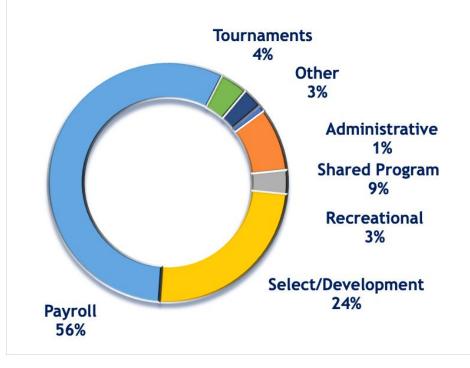
#### **Budgeted Revenues**

Revenues	Budget		
Sponsorship/Donations	\$	32,500	
Camps/Clinics		39,413	
Recreational		78,687	
Developmental	77,725		
Select		509,925	
Scholarships	(25,000)		
Tournaments	52,900		
Adult Leagues	13,860		
Total	\$ 7	780,010	



### **Budgeted Expenses**

Expenses	Budget		
Administrative	\$ 7,710		
Shared Program	69,560		
Recreational	26,800		
Select/Development	200,034		
Payroll	461,263		
Tournaments	30,200		
Other	21,650		
Total	\$ 817,217		



#### 2023 Overview

#### BIFC anticipated to finish 2023 in a strong financial position

- Strong existing balance sheet (had an estimated 8 months of reserves at the end of 2022)
- 2023 Revenues in-line with expectations
- Various expenses below estimates as of 10/31 (e.g. Field rentals and referees)

#### 2024 Budget Considerations

#### Maximize player experience and development

- Maintain break/even approach
- Retain, attract and hire top quality coaches; emphasis on girls program
- Continue prudent expense management
- Uphold/increase support for players of families experiencing hardship

Note: BIFC is happy to share any and all details!